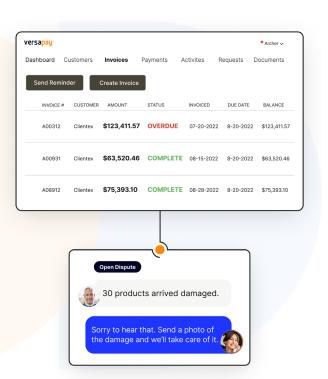


COLLABORATIVE AR

Automate accounts receivable, reduce errors, and get paid faster, all while collaborating with customers over the cloud, in one AR solution.

Versapay combines industry-leading accounts receivable automation, intuitive collaboration tools, and a next-generation B2B payments network. Our collaborative AR approach connects your accounts receivable team with customers over the cloud to make AR more efficient, accelerate digital payments, and drastically improve the customer experience.

50% reduction in manual processes 30% reduction in manual processes 20% average savings on payment processing fees 25% faster payment speeds 81% customer adoption rate (highest in industry)



Experiences like these get your customers on board

"After deploying Versapay, our customers are really happy that they have a handle on everything and can have more meaningful, natural interactions with us."

Ashok Vantipalli, CTO and CIO | TireHub

"Tenants are very excited about this platform because they all want less pain, much better tracking, and another way to communicate with us."

David Buell, CAO | Kite Realty

"We have had positive feedback from our customers. They've all gone into Versapay by themselves and done the transaction."

Ellen Chammas, Manager, Credit & Accounts Receivable | Sharp Corporation (Canada)



Bridge the gap between your AR team and customers

Your AR

- Effortless invoicing, collections, and cash application
- Real-time AR visibility across all customers
- Integrated collaboration
- · Straight-through payment processing
- Actionable insights
- Syncs back to ERP



Their AP

- Access to complete, up-to-the-minute account information
- Real-time collaboration to resolve issues
- Powerful digital payment options
- Secure self-service, self-mangaged portal
- Multi-supplier access



Collaborative AR network: A new and better approach

	Collaborative AR	Traditional AR Automation	Manual AR Processes
Customer connection			
Multi-channel invoice delivery			
Online collaboration			
Intelligent collections			
Integrated payments			
Straight-through processing			
B2B optimized payment services			
Next generation payment network			



More reasons to transform AR with Versapay

Automate invoice delivery across all channels

- Manage invoice delivery for all customers in one place based on their preferences.
- Track e-invoice delivery statuses to see if customers received, viewed, or opened email notifications.



Collaborate effortlessly with customers

- Provide 24/7 online access to manage accounts, view invoices, store payment methods, set up autopay, and more.
- Use built-in collaboration tools to ask questions, post comments, and quickly resolve disputes.
- Notify and loop colleagues into ongoing conversations at the right time.



Optimize B2B payments

- Accept multiple payment methods securely across credit, debit, and virtual cards, as well as ACH, checks, and more.
- Stay secure and reduce fraud with PCI validation, and tokenized and encrypted credit card data.
- Optimize costs with lower cost per transaction rates, Level III processing, and B2B smart fraud and transaction monitoring.
- Capture more revenue with control over configurable payment acceptance rules, credit card surcharges, and autopay.

Do more in one place

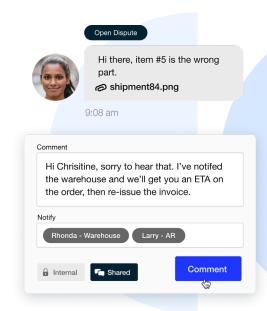
 Make customer information accessible organization-wide by integrating your business infrastructure into our solution through APIs.

Improve DSO with Intelligent Collections

- · View complete information for all customers and track metrics across business divisions, geographies, and currencies.
- Streamline collections with 150+ configurable, automated notifications and direct customers to a secure portal to view details and pay.
- Prioritize collection activities by segmenting customers using tags for priority levels.

Apply cash for all your payment sources

- Get 100% reliable remittance information with automatic cash application for online payments made in the portal.
- Let our Al-powered cash application capture, import, and reassociate decoupled remittance data automatically, while also reconciling for traditional payments made outside Versapay.
- Collaborate with customers online to apply cash directly to remaining unmatched payments.



About Versapay

Versapay is a business payments and AR automation platform with 9,000+ clients and 1,000,000+ buyers engaged. Versapay handles 40+ million new invoices and drives \$60+ billion in global payment volume annually.



Collaborative AR in action

Imagine you're a B2B supplier issuing 10,000 invoices a month. You've got \$250 million in annual revenue, DSO of 60 days, and a 15-person AR team focusing on credit, collections, and manual cash application. Here's how Versapay can help:

Before Versapay

Labor cost:

\$6.63M

DSO:

60

Capital Cost of AR:

\$8.00M

3 years with Versapay

Labor cost:

\$3.43M

DSO:

48

Capital Cost of AR:

\$7.04M

\$964.80k in savings over

3 years!

For clients like these, Versapay transforms not just AR, but also their bottom line:

RAPID

reduction in weekly labor hours

weekly increase in digital payments

≪ESA

73%

fewer past-due invoices

payment adoption

SHARP

weekly increase in digital payments

More clients who count on Versapay:







CASTO

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